

Total Firm AUM: \$432 Million

Strategy AUM: \$4.7 Million

As of March 31, 2025

## Investment Strategy:

The NovaPoint Capital Focused REIT Strategy seeks to outperform its benchmark on a total return basis. The strategy focuses on owning Real Estate Investment Trusts in both traditional and specialty end-markets. All companies are primarily based in the United States. An additional focus is on REITs in higher growth industries such as technology, telecom, and e-commerce logistics. A combination of fundamental, quantitative, and technical analysis factors support investment selection.

	3-months	YTD	1-year	Annualized 3-year	Annualized 5-year	Annualized Since Inception
NovaPoint Focused REIT	4.2%	4.2%	9.9%	1.4%	10.4%	7.7%
S&P 500 Real Estate Sector Index	3.6%	3.6%	9.6%	-1.2%	9.9%	7.0%

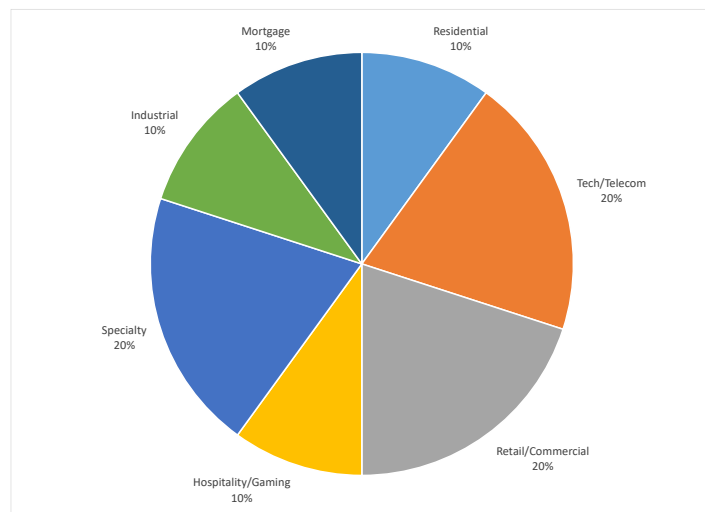
Gross-of-fees returns are presented before management fees, but after all trading expenses and withholding taxes.

Inception date is January 1, 2016

Please see disclaimer for information about performance calculations.

NovaPoint Capital has prepared and presented this report in compliance with the Global Investment Performance Standards (GIPS).

## Holdings



### Top Ten Holdings

Crown Castle International	10.0%
Camden Properties Trust	10.0%
Digital Realty Trust	10.0%
Federal Realty	10.0%
Lamar Advertising	10.0%
Annaly Capital	10.0%
Realty Income Corp	10.0%
Prologis	10.0%
Weyerhaeuser	10.0%
VICI Properties	10.0%

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## Portfolio Construction

- Portfolio is constructed bottom-up
- Positions are equal-weighted
- Current dividend yield is 5.35%
- All stocks pay dividends



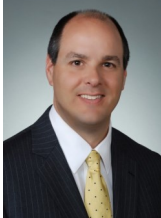
Risk Rating from Riskalyze  
Rating range from a low risk of 1 to a high risk of 99.  
The risk is indicative of the risk/return analysis of the portfolio.

## The NovaPoint Team



**Joseph Sroka, CFA, CMT / Chief Investment Officer / [jsroka@novapointgroup.com](mailto:jsroka@novapointgroup.com)**

Joe has over 20 years of experience in the investment management industry. Prior to founding NovaPoint, he was a portfolio manager at Spectrum Advisory Services and GMT Capital in Atlanta, and Epoch Investment Partners in New York. He has also worked as an equity research analyst at Merrill Lynch and ABN Amro. Before beginning his investment career, Joe was an Infantry officer in the U.S. Army. Joe holds a BS from the U.S. Military Academy at West Point and an MBA from the University of Chicago. He is both a Chartered Financial Analyst (CFA) and a Chartered Market Technician (CMT).



**Alan J. Conner / President and Chief Compliance Officer / [aconner@novapointgroup.com](mailto:aconner@novapointgroup.com)**

Alan has over 20 years of experience in the investment management industry. Prior to founding NovaPoint, he was a fixed income manager at both Spectrum Advisory Services and a private family office. Alan was also with the Bank Group division of Countrywide Capital Markets where he developed balance sheet strategies for depository institutions. He holds a BS in Banking and an MBA in Finance from Nova Southeastern University. Alan is an endurance athlete and three-time IRONMAN finisher.



**Frederick Wright, CFA / Managing Director & Portfolio Manager / [fwright@novapointgroup.com](mailto:fwright@novapointgroup.com)**

Frederick has over 30 years of experience in the investment management industry. Prior to joining NovaPoint, Frederick was a Partner and Investment Advisor at Brightworth where he advised high net worth investors. Frederick began his investment career in 1991 at Balentine & Co where he rose to Partner. He also co-founded and served as Chief Investment Officer at Wright Investment Management and at Smith & Howard Wealth Management. Prior to beginning his investment career, Frederick served as an Engineer officer in the U.S. Army. He holds a BS from the U.S. Military Academy at West Point and an MBA from Emory University. Frederick is a Chartered Financial Analyst (CFA).



**Larry Dixon, EA / Tax Managing Partner / [ldixon@novapointgroup.com](mailto:ldixon@novapointgroup.com)**

Larry leads NovaPoint's accounting, tax and outsourced CFO business. He built his previous company, Atlas Solutions, as a solo entrepreneur before merging into NovaPoint CFO. Larry began his career as a Field Artillery officer in the United States Army. Larry earned his Bachelor of Science degree from the U.S. Military Academy at West Point, where he was a four-year letterman on the football team. Larry is a certified Enrolled Agent, recognized by the U.S. Department of the Treasury to represent taxpayers before the Internal Revenue Service.



**Meghan Hoover / Investment Associate / [mhoover@novapointgroup.com](mailto:mhoover@novapointgroup.com)**

Meghan is an Investment Associate focusing on financial planning. Prior to joining NovaPoint, Meghan spent 18 years in government service as an Operations Officer in military intelligence. She holds two Bachelor of Science degrees from the University of Maryland and a Master of Science from the Joint Military Intelligence College. Meghan has additional education specializing in financial planning and is a member of the Financial Planning Association.



**Blake McDaniel / Investment Associate / [bmcDaniel@novapointgroup.com](mailto:bmcDaniel@novapointgroup.com)**

Blake is an Investment Associate focusing on financial planning. Prior to joining NovaPoint, Blake served in the United States Army with 7th Special Forces Group, specializing in intelligence. Following his service, he worked as a financial planner in Atlanta. Blake has a Bachelor's degree in business administration and business analytics from the American Military University and a Bachelor's degree in finance from Georgia State University.

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